

Agriculture, Tourism and Michigan Beer March 22, 2017



Michigan Brewers Guild - MiBeer.com

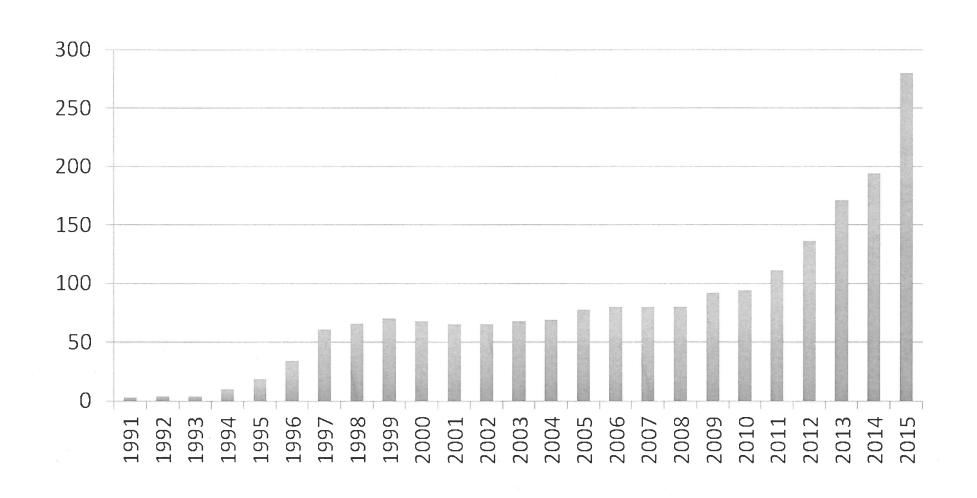


Breweries

- Most breweries in MI history
- More than 300 breweries, more in planning
- #5 state in total breweries
- Locations throughout MI
- Community builders
- Heavily regulated industry
- Laws & rules put in place years ago

Michigan Breweries







Tourism

- MI breweries as a destination
- MI breweries as a side trip
- Local CVB promotion GR, TC, Kzoo, Marquette
- Craft beer intersects with many other lifestyle interests
- Pure Michigan support

Michigan Hops



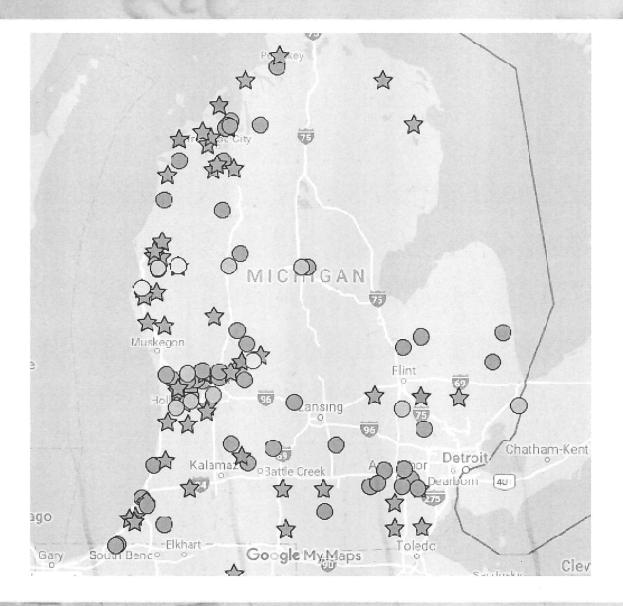




Michigan Hop Industry

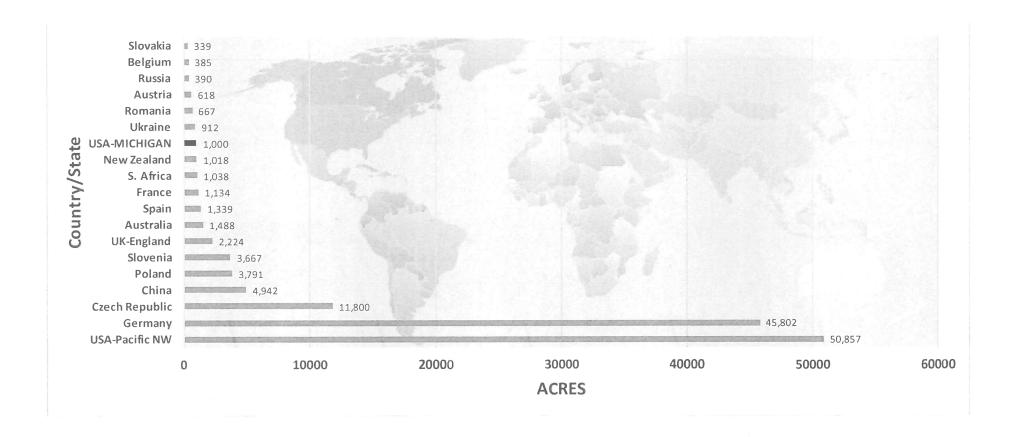
- Still relatively young and growing
- High quality is key
- Emerging as a hop region
- MSU Extension support has been critical
- #4 producing state

2016 Michigan Hop Acreage



2016 Global Hop Acreage





Michigan Barley





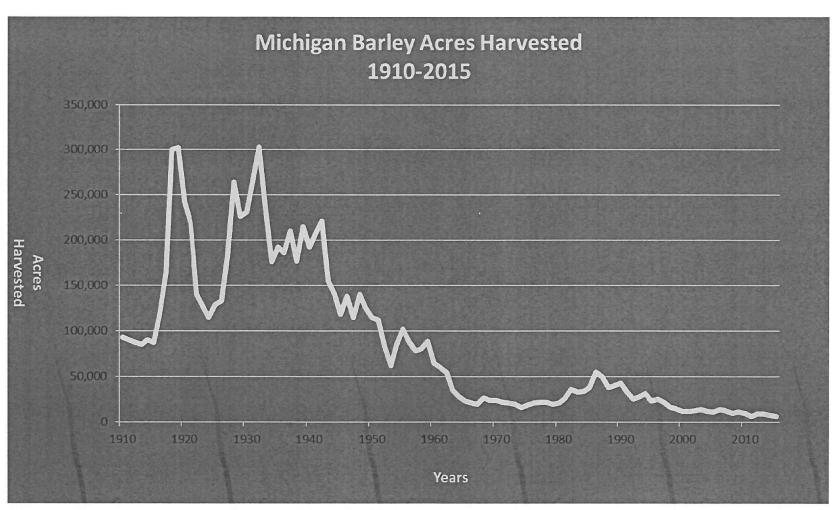


Michigan Malting Barley Industry

- Re-emerging as a crop
- Quality is key
- Barley must be malted
- MSU Extension support has been critical
 - Crop management
 - Variety trials
 - Seed availability
 - Analysis capabilities
- Lack of resources/support

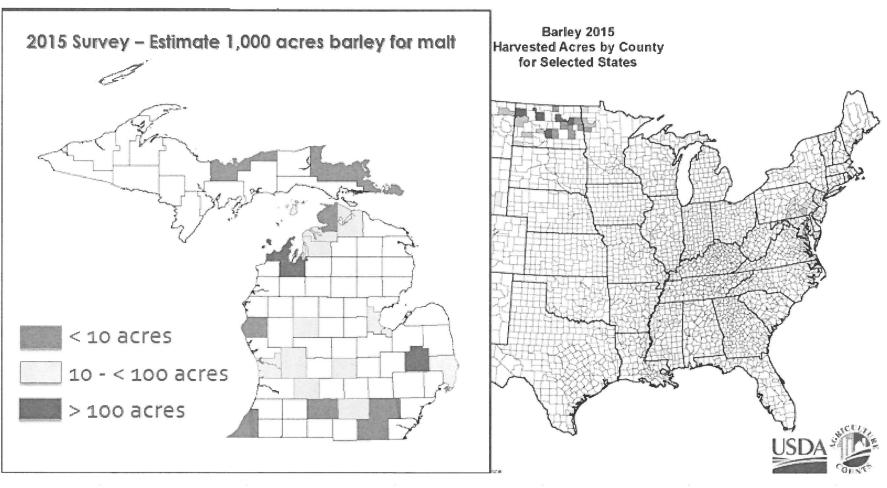
Barley Harvested 1910-2015





Michigan Barley Acreage





Michigan Malthouses



MICHIGAN MALTHOUSES

Map updated November 2016

- 1. U.P. Malt Company
- 2. Superior Malt
- 3. Artisian Malts
- 4. Valley View Farm*
- 5. Empire Malting Co.*
- 6. Great Lakes Malting Co.*
- 7. Michigan Malt*
- 8. Koops' Malt Haus
- 9. Fedora Malthouse
- 10. Pilot Malt House*
- 11. Emergent Malt
- 12. Mitten State Malt
- 13. Motorcity Malt*
- 14. Arrowhead Malt
- 15. Macon Creek Malt



^{*}In production, all others under construction



Hop & Barley Opportunities

- Brewers and consumers love local
- Michigan is an agricultural state
- Local product assures supply in global marketplace
- Product differentiation terroir
- Craft brewer usage rates & preferences
- Growth potential locally and beyond



Hop & Barley Challenges

- Quality
- Competition from established producers
- Processing facilities
- Scale, infrastructure, pricing
- Lack of support & resources

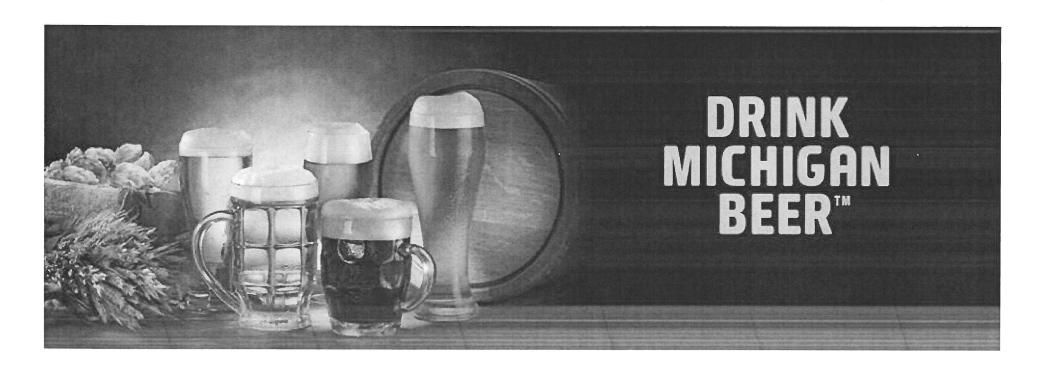


Supporting MI breweries and related industries

- Thoughtfully consider (pass) legislation that hinders growth
- Promote beer tourism-regions, trails, promotions, etc.
- Provide ag research & development-Craft Beverage Council
- Encourage use-farm to glass support
- Develop technical resources-MSU Extension
- Drink Michigan Beer!

Michigan Brewers Guild





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